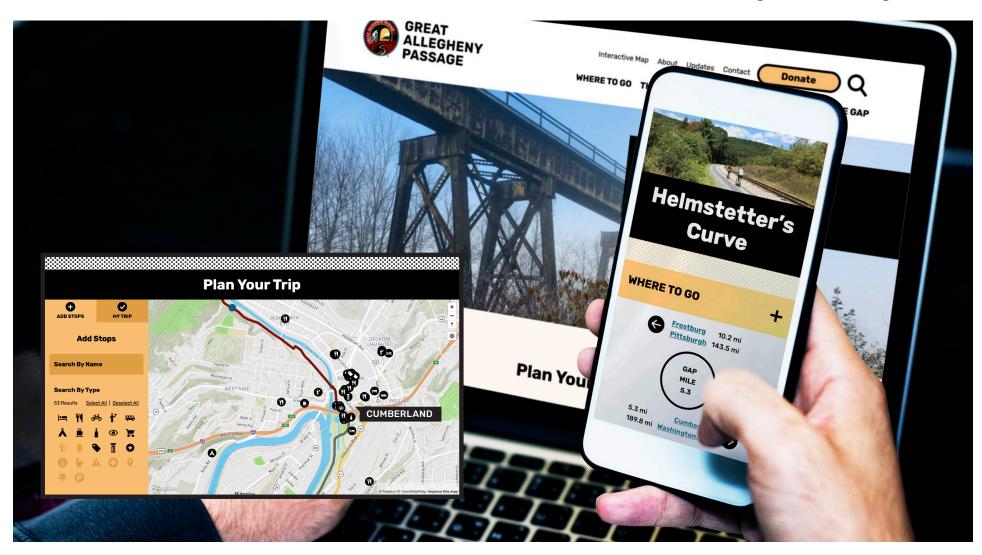
Great Allegheny Passage Conservancy

2023 Digital Media Kit

Promote Your Business to Visitors to the C&O Canal Towpath and Great Allegheny Passage



gaptrail.org | Our Reach 2

Connect to Trail Travelers

The gaptrail.org website is the authoritative reference for visitors, groups, and tour companies planning bucket-list adventures along the 150-mile Great Allegheny Passage and 184.5-mile C&O Canal Towpath.

Reach Multiple Audiences

Trail town businesses and national brands promote their services and gear at gaptrail.org, targeting motivated, monied outdoor adventurers from among all 50 states and dozens of countries.

Reach customers looking for all these amenities:

- Hotels, B&B's, guesthouses, campgrounds, and hostels
- Restaurants, cafés, bakeries, coffee shops, grocers, breweries, wineries, and ice cream parlors
- Outfitters, bike shops, day- and multi-day bike rentals, canoe and kayak rentals
- Shuttle services, custom trip designers, guide-led excursions, and packaged tours
- Four-season resorts with overnight packages geared toward bicycle tourism
- Museums, gardens, heritage sites, galleries, and destination marketing organizations
- Camping gear, bicycles, panniers, hiking boots, and backpacks



\$90 PER DAY SPENDING BY DAY TRIPPERS \$496
AVERAGE SPENDING OF OVERNIGHT TRAVELERS

273K

2/3K
VISITORS TO PA



38K+

OUTBOUND CLICKS TO
BUSINESS WEBSITES

100K+
SOCIAL MEDIA REACH
(2022 AVG/PER MONTH)

33K+
FACEBOOK FOLLOWERS

7K+

14K+
EMAIL SUBSCRIBERS

60%
AVERAGE OPEN RATE

6.6%

AVERAGE CLICK RATE

REVENUE

WEBSITE

SOCIAL MEDIA

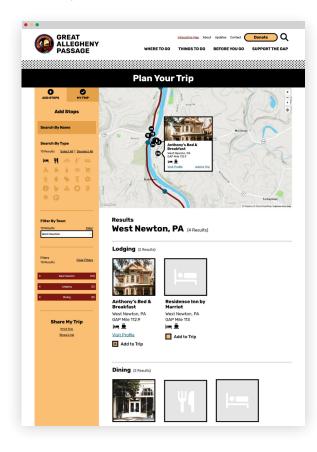
gaptrail.org | Overview

Our website is built with trail travelers at the forefront. It highlights places for bicyclists and hikers to stop, refuel, and stay overnight. With great photography, a searchable map, and an itinerary builder, it's the perfect place to reach new and returning audiences headed to the Great Allegheny Passage and C&O Canal Towpath.

By putting your business on gaptrail.org, you'll be found on trail town pages and in lists of businesses and amenities by category — lodging, dining, outfitters, campgrounds, and shuttles, to name a few — and visitors will be sent to your unique Profile Page.

TRIP PLANNING TOOL

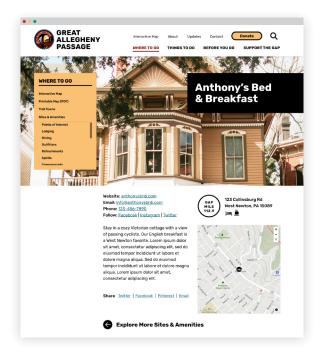
To help travelers navigate the trail towns along GAP and C&O Canal Towpath, gaptrail.org features a searchable map. Using this map, a traveler can find trail town businesses and points of interest and save selected destinations in a trip itinerary to share with others.



SHOWCASE YOUR BUSINESS WITH A PROFILE PAGE

For an annual cost of \$300, you'll reach qualified audiences who are actively planning a trip on the GAP or C&O Canal Towpath.

A Profile Page includes a header photo, address, phone, email, and direct links to your website and social media accounts, and a 200-word description.



gaptrail.org | Get Discovered with Web Placements

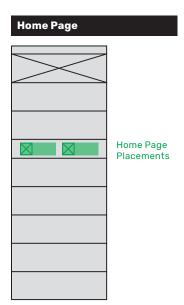
Get discovered throughout gaptrail.org with key placements of your business's name, summary, and/or photo where visitors will see them.

The placements shown here require the purchase of a Profile Page. Each advertising placement links directly to your Profile Page.

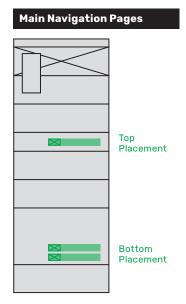
Advertiser Fit:

The following placements work well for businesses that directly serve visitors looking for places to sleep, eat, rent bicycles or kayaks, arrange custom tours, find shuttle services, or relax at a resort.

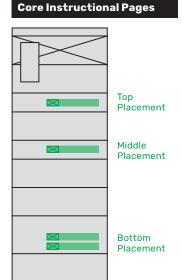
GAPTRAIL.ORG PLACEMENT POSITIONS (highlighted in green)



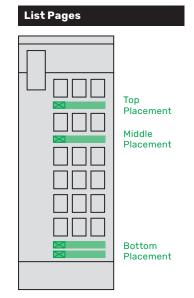
· Home Page



- Where to Go
- · Things to Do
- Before You Go
- Support the GAP

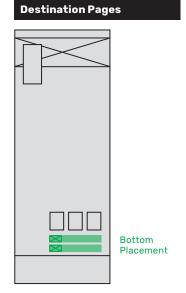


- How to Prepare
- Where to Stay
- · Getting to the GAP
- Camping
- Rules and Safety
- Outdoor Recreation
- TrailGuide



15+ pages, including:

- Lodging
- Dining
- Outfitters
- Parking
- Camparounds
- · Tours, and more



100+ pages, including:

- Big Savage Tunnel
- Hot Metal Bridge
- · Ohiopyle State Park
- Helmstetter's Curve, and more

gaptrail.org | Get Discovered with Web Placements

PLACEMENT NAME	PLACEMENT LOCATIONS	PLACEMENT SPECIFICATIONS	6-MONTH COST	12-MONTH COST
Profile Page Required for all below placements	 Searchable Map Itinerary Planner Directories Nearest Trail Town Page (if applicable) 	 Three landscape photos of your business, brand, service, or product measuring at least 2500px wide, PNG/JPG, 72 dpi, RGB Inclusion of email and phone number Direct links to your website and social media accounts Appealing description of your business or service (200 words) Brief summary or tagline (120 characters) 	Not applicable	\$300
Prime Package	Top ad placement on the following pages: • Home Page • Main Navigation Pages	 Photo from Profile Page 120 character summary Link to Profile Page This placement dynamically rotates with other advertisers 	\$2,500	\$4,500
Trip Planning Package	Top ad placement on the following pages: Core Instructional Pages List Pages	 Photo from Profile Page 120 character summary Link to Profile Page This placement dynamically rotates with other advertisers 	\$1,900	\$3,500
Destination Package	Shows among 100+ Destination Pages	 Photo from Profile Page 120 character summary Link to Profile Page This placement dynamically rotates with other advertisers 	\$480	\$900
Buy Out a Destination Page	Yours will be the only ad placement on your chosen Destination Page or Pages	Photo from Profile Page120 character summaryLink to Profile Page	Call for pricing	Not applicable
Prepaid Click Package A	Ad placements rotate among the bottom position on Main Navigation Pages and middle and bottom positions on Core Instructional Pages	 Photo from Profile Page 120 character summary Link to Profile Page This placement dynamically rotates with other advertisers 50 clicks or 6 months (whichever comes first) 	\$525	Not applicable
Prepaid Click Package B	Ad placements rotate among the middle and bottom positions on: List Pages	 Photo from Profile Page 120 character summary Link to Profile Page This placement dynamically rotates with other advertisers 50 clicks or 6 months (whichever comes first) 	\$362	Not applicable

Advertising rates are subject to change. The rates listed are guaranteed through December 31, 2023.



QUESTIONS?

gaptrail.org | Drive Brand Awareness with Sponsorships

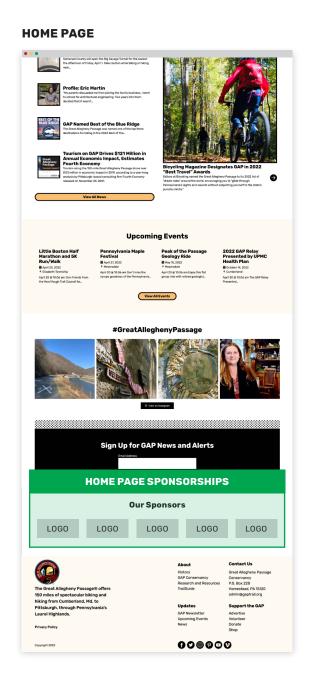
Build visibility for your well-known brand and broaden your reach with new audiences. Drive awareness among those exploring the Great Allegheny Passage and C&O Canal Towpath.

Website sponsorships include the home page or an article in our updates section. Reach engaged trail travelers through our e-news and alerts, in which we tell compelling stories about trail-facing businesses, highlight places to stop, communicate timely alerts, and highlight upcoming events to encourage return visits.

Advertiser Fit:

Sponsorships are great for respected national brands and businesses with significant footprints in the outdoor recreation space.

All of these sponsorships include a link directly to the URL provided by the advertiser. For the home page sponsorship, advertisers provide a logo that will be clickable.



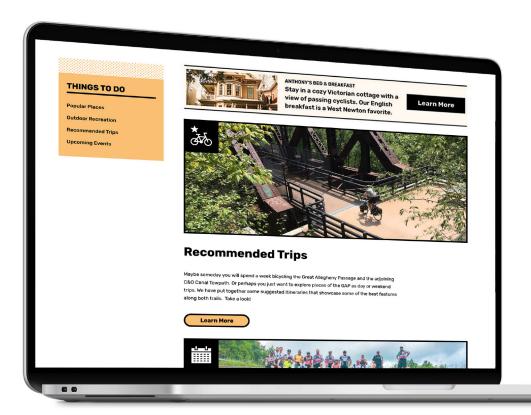


gaptrail.org Drive Brand Awareness with Sponsorships

PLACEMENT NAME	PLACEMENT SPECIFICATIONS	1X INSERTION UNIT RATE	3X INSERTIONS UNIT RATE
Home Page Sponsorship	 Single-color logo (must fit within 600x250 frame, PNG/JPG, 72 dpi, RGB) + hyperlink of advertiser's choice Stays on homepage for 12 months 	\$6,000	Not applicable
Sponsored Article	 Sponsor an article written in collaboration with our team that gets posted to the 'Updates' section of the website, shared in social media, and included in the E-News & Alerts. 400-800 words max Supply up to three images sized at 850x515, PNG/JPG, 72 dpi, RGB Supply URL for inclusion in article 	\$950	Not applicable
E-News & Alerts: Top Sponsorship	 Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB) 255 characters of text (spaces included) A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count) Supply URL to direct the sponsorship 	\$400	\$280 each
E-News & Alerts: Middle Sponsorship	 Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB) 255 characters of text (spaces included). A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count) Supply URL to direct the sponsorship 	\$250	\$175 each
E-News & Alerts: Bottom Sponsorship	 Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB) 255 characters of text (spaces included). A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count) Supply URL to direct the sponsorship 	\$150	\$120 each



Get Your Business in Front of the Right Audiences



About the Great Allegheny Passage

The Great Allegheny Passage is a spectacular 150-mile path between Cumberland, Maryland and Pittsburgh, and offers world-class bicycling and hiking adventures. With stupendous mountain views from 16 bridges and with easy travel through four tunnels, the GAP was the first path named to the National Rail-Trail Hall of Fame. Each year, travelers visit the GAP from all over the United States and around the world, and drive an estimated \$121 million in economic impact in the region. The Great Allegheny Passage receives national press attention, with recent stories in the New York Times, Washington Post, USAToday, National Geographic, and Fodor's Travel. With over a million visits annually, it's the country's premiere long-distance bicycle tourism adventure.

About the GAP Conservancy

The Great Allegheny Passage Conservancy is a 501(c)(3) nonprofit organization which coordinated the completion of the Great Allegheny Passage, and now stewards its ongoing care and enjoyment. We promote traveling the GAP and its sister trail, the C&O Canal Towpath, and seek the flourishing of trail towns and the joy of travelers along the entire Pittsburgh to Washington, D.C. journey.

